



### About Vani Pharma Labs Limited

Vani Pharma Labs Limited (formerly known as Vani Chemicals & Intermediates Ltd.), Hyderabad along with its sister concern Vani Organics Private limited, Bidar is one of the pioneering companies in the Indian bulk drug industry. Incorporated in June 1976 by a team of visionary technocrats of the period, Vani began and grew from strength to strength in Active Pharmaceutical Ingredients (APIs) and bulk drugs manufacturing. Commencing with the manufacture of Analgin, a basic analgesic drug and its intermediates, the group has substantially expanded and diversified into a diverse portfolio of Agro, Industrial, Pharmaceutical Intermediates, fine and specialty chemicals.

Its operational plants are located in a sprawling 2-acre land in Phase I of the Jeedimetla Industrial Development Area, Hyderabad, India and an 8-acre land at Bidar, India. Vani is known for its quality products, exported to over seven countries across the world, in compliance to various international standards. The Company regularly partners with Research & Development projects of reputed Pharma Companies for development and stabilization of molecules.

The Company has an installed capacity of 160 KL in Hyderabad and 100 KL in Bidar to manufacture Bulk drugs and API Intermediates. The Company has dedicated Quality Control, Quality Assurance and R&D departments. The Quality system is in compliance with ICH q7 guidelines. The company holds WHO GMP (CDSCO), ISO 9001:2015 & ISO 14001:2015 Certifications for its APIs. The Company holds required approvals from Pollution Control Board to manufacture APIs and intermediates in the quantities of 160 MT/month in Hyderabad and 800 MT/month in Bidar. Vani currently disposes effluents to the Common Effluent Treatment Plant (JETL) in which, the Company is a founder member.

## Our Management Team

### **M. Chakradhar**

Managing Director

Chakradhar is a Graduate Engineer and worked briefly for Hoechst India Limited and WFI (Lead Manager), Santiago, USA before joining the Company. He took over the mantle of Managing Director in 2005 and has been instrumental in expanding the portfolio of products, modernization of our manufacturing facilities. He has actively strengthened the Quality Control and R&D departments in the company with infusion of passionate people and resources. An expert and evangelist – he also brings automation strengths to the table.

### **M. Lakshmi Kranthi**

Director

Lakshmi is an electrical and electronics engineer turned pharma professional. She oversees the QA and QC functions and heads the corporate liaison department at Vani. In her tenure of 10 years with us she has been instrumental in instituting key QC processes. She also oversees Contract Manufacturing Projects.

### **G. Kalyan**

Executive Director

Kalyan is an engineer with a masters from Gannon University, USA. He has worked with leading tech companies like Honeywell Corporation and Accenture in leadership roles in the US and India before joining the board in 2017. He is a generalist and oversees procurement, operations and new product development of the company. Kalyan has played a crucial role in product identification and production of some of Vani's key products.

## **Satish Atyam**

Chief Financial Officer

Satish is an MBA in International Finance/Risk Management from London Metropolitan University. He comes with a 20+ Years in varied industries like Agri, Mining, Infrastructure and Pharmaceuticals. As the head of finance at Vani, Satish helped streamline business processes, risk assessment and mitigation of projects from a financial perspective.

## **Dr. A N Singh**

R&D Head

Dr Singh comes with over 40 years of research expertise. He holds a PhD from the Central Drug Research Institute LSIR Govt. of India. A BDMA Research award recipient, he is proficient with allied areas like Intellectual Property right and patents. He is a widely published scholar and heads the R&D efforts at Vani working with customers to deliver solutions through innovative technologies and product development.

## **M K Nagi Reddy**

GM - Production

Mr. Reddy is one of the first employees of Vani. He has been with the Company for 37 years and heads the production function. He holds a Master's degree in Science from Osmania University. Mr Reddy has experience in Production, quality control, quality assurance and regulatory affairs. He has been involved in formulating and executing the core strategy of our Company.

## **N B Srinivas**

Techno Commercial Leader

Srinivas is a 30-year veteran of the pharma sector and is a techno commercial leader at Vani. He is a gold medallist Master's of Science graduate from Andhra University. Srinivas is solely responsible for tech transfer from lab to kilo lab and from kilo lab to mainstream production.

## **G Naga Babu**

AGM – Production

Babu has been with Vani since 2006. He is a Master's of science graduate from Nagarjuna University. He comes with over 21 years of experience in production & manufacturing. He is one of the key people at Vani managing production and general affairs.

## **Balaji Pavuluri**

Marketing Head

Balaji brings over a decade's experience as a marketing generalist to the table. A serial entrepreneur with successful exits in the hospitality industry, he worked with a couple of high energy tech start-ups in their market growth departments before joining Vani. He currently is co-leading the product portfolio expansion initiative at Vani.

## Compliances

### **WHOGMP (CDSCO)**

Vani Pharma Labs Limited is following **the cGMP ICH Q7A Guidelines and WHO GMP Guidelines**, test of the Expert Committee on Specification for Pharmaceutical preparations 32nd Report (WHO technical report series 823). The Unit got certified for WHO GMP on 4<sup>th</sup> September 2019 by the Director, Drugs Control Administration, Andhra Pradesh and Inspected by Central Drug Authorities.

### **ISO 14001:2015**

Vani Pharma has obtained UL Registered Firm Mark by achieving ISO 14001:2015 Registration from Underwriters Laboratories Inc. ® in accordance with the **Environmental Management System Requirements** of ISO 14001:2015 on August 30, 2018 under Registration No. **20003462UM**.

### **ISO 9001:2015**

Vani Pharma has obtained UL Registered Firm Mark by achieving ISO 9001:2015 Registration from Underwriters Laboratories Inc. ® in accordance with the requirements of **ENISO9001:2015, BSENISO9001:2015, ANSI/ASQ Q9001:2000** on August 30, 2018 under Registration No. **20003462QM15**.

## Our Research & Development

Our primary focus at Vani is improving the quality of life for all the citizens of our planet. The R&D department at Vani Pharma Labs Limited management was established with a vision to develop new processes and improve upon existing processes for separation of impurities from chemical intermediates and drugs for the purpose of validation using analytical methods.

Our R&D department also works with customers to deliver solutions through innovative technologies and product development.

## Our Products

API'S	INTERMEDIATES
PROPYPHENAZONE	1,1-CYCLOHEXANEDIACETIMEDIATE <i>(Intermediate for Gabapentin)</i>
PHENAZONE	META CHLORO PROPIOPHENONE <i>(Intermediate for Bupropion and speciality chemicals)</i>
	2-NITRO-4-THIOCYANO ANILINE <i>(Intermediate for Albendazole)</i>

## Pipeline Projects

INTERMEDIATES
2-BUTYL-4-CHLORO-5-FORMYL IMIDAZOLE (BCFI) <i>(Intermediate for Losartan)</i>
N-(2-AMINO-4, 6-DICHLORO-5-PYRIMIDINYL) FORMAMIDE (FADCP) <i>(Intermediate for Abacavir)</i>
RESORCINOL <i>(Intermediate for Speciality Chemicals)</i>
2-N-PROPYL-4-METHYL-6-(1-METHYLBENZIMIDAZOLE-2-YL) BENZIMIDAZOLE <i>(Intermediate for Telmisartan)</i>

## Chemistries we have worked with in the Past

<b>API's</b>
ANALGIN ( <i>Metamizole Sodium</i> ) IP/PH.EUR
METAMIZOLE MAGNESIUM INH
PROPYPHENAZONE IP/PH.EUR
PHENAZONE BP/PH.EUR./USP
PHENAZONE SALICYLATE FR.P
ATENOLOL IP/PH.EUR./USP
METOPROLOL TARTRATE IP/PH.EUR./USP
MEFENAMIC ACID IP/PH.EUR./USP
METFORMIN HYDROCHLORIDE IP/BP/PH.EUR./USP
ONDANSETRON HYDROCHLORIDE PH.EUR
PARACETAMOL
TELMISARTAN ( <i>Scale up done at R&amp;D level</i> )
VALSARTAN ( <i>Scale up done at R&amp;D level</i> )
PIOGLITAZONE ( <i>Scale up done at R&amp;D level</i> )
ZOLPIDEM ( <i>Scale up done at R&amp;D level</i> )

<b>INTERMEDIATES</b>
PHENYL HYDRAZINE FREE BASE
PHENYL HYDRAZINE HYDROCHLORIDE
4 METHOXY PHENYL HYDRAZINE HYDROCHLORIDE
4 CHLORO PHENYL HYDRAZINE HYDROCHLORIDE
4 METHYL PHENYL HYDRAZINE HYDROCHLORIDE
ACETYL PHENYL HYDRAZINE ( <i>Used in making glue</i> )
1-PHENYL-3 – METHYL-5-PYRAZOLONE
SUBSTITUTED PYRAZOLENES ( <i>1-(4-METHYLPHENYL)-3 METHYL-5-PYRAZOLONE</i> ) ( <i>1-(4-CHLOROPHENYL)-E METHYL-5-PYRAZOLONE</i> )
TIZANIDINE INTERMEDIATE ( <i>4 amino 5 chloro-2,1,3 benothiodiazole, Acetyl ethylene urea</i> )

SALMETAROL INTERMEDIATE <i>(N-(6-(4-phenylbutoxy)hexyl) benzenemethamine hydrochloride)</i>
CARVEDILOL INTERMEDIATE <i>(1,2,3,9-tetrahydro-4-oxo carbazole, 4-hydroxyl carbazole, 4-(2,3-Epoxy propoxy)-9H-carbazole)</i>
CLORSULON INTERMEDIATE <i>(3-(Trichloroethenyl)benzenamine hydrochloride)</i>
SETRALINE HCL INTERMEDIATE ( <i>Tetralone</i> ) <i>(Hcl -4-(3,4-Dichlorophenyl)-1-tetralone)</i>
5-METHOXY INDOLE
ONEDANSETRON INTERMEDIATE <i>(HCl 3-[(dimethylamino)methyl-1,2,3,9-tetrahydro-9-methyl-4h carbazole-4-one hydrochloride)</i> <i>(9-methyl-1,2,3,9-tetrahydro-4H-carbazol-4-one)</i>
ORLISTAT INTERMEDIATE <i>(n-octanoyl benzotriazole, Meldrum's acid)</i>
DICHLORO BENZENIDINE SULPHATE <i>(Diazo compounds and coupling material for pigments)</i>
BENZO PHENONES ( <i>Sun Screening Agents</i> )

<b>INTEMEIDIATES FOR PHOTO FILM COLOUR DEVELOPERS</b>
PHENIDONE A
PHENIDONE B
DEMIZONE
DEMIZONE S ( <i>4-Hydroxymethyl-4-Methyl-1-Phenyl-3-Pyrazolidinone</i> )
RNG 954 ( <i>2-(M-TERT-BUTYL-P-HYDROXY PHENOXY) TETRA DECOANOATE</i> )
CD2
CD3
CD4



<b>INTEMEDIATES FOR AGRO CHEMICALS</b>
PHENYL HYDRAZONE SEMI CARBAZIDE
TIAZOLONE AND TRIZOPHOS
PHENYL MALEIC HYDRAZIDE

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